

# HOLD THE PHONE!



## YOUR TANNERS AREN'T WEARING EYEWEAR!

By Brenda Fishbaugh

**AT** this season's trade shows, I heard from several salon operators that very few of their tanners were wearing eye protection, even those who had always worn it in the past. The reason? Smart phones! Everyone is busy texting or Candy Crushing during their tanning sessions. Don't believe it? Think about how many phone calls you hear from your tanning rooms – your guest's phones are definitely being used. If a salon owner didn't believe me, I asked their staff members ... yep, you guessed it! They are the worst culprits, catching up on texts and not wearing eye protection so they can see their phones!

Is it dangerous to have your eyes open while tanning indoors? Yes; but only if you are NOT wearing eye protection. All goggles and disposable eye protection shown in major tanning product distributors' catalogs and advertised in *IST Magazine* provide a complete UV block, and yes, they are all see-through. How can eye protection

be see-through AND completely block ultraviolet light (UVA and UVB)? Remember: closing your eyes doesn't block UV light because your eyelid skin is too thin. And, remember that the UV spectrum is invisible. The sunglasses you wear outdoors block UV and are still see-through, right? Indoor eye protection is exactly the same. They block damaging UV rays, but allow visible light (a completely different spectrum) through. The tint in sunglasses and goggles is just to make it comfortable in the bright sun and a bright tanning bed. Dark sunglasses don't block any more UV than very lightly tinted sunglasses.

Don't be that salon owner who tells people they can't use their phones during their tanning session. There's another option: sell them eye protection that allows them to "text and tan" easily!

New Sunshine, the largest supplier of indoor tanning goggles, offers many different styles to meet the needs of every tanner. One of their most popular products is Eye Candy by Australian Gold, which allows for high visibility with maximum UV protection and comes in a variety of colors. Designed for use in beds with a lot of options for fans, timers, face-tanners and music,

the eyewear is all one piece made of transparent material. And, they're great for texting while tanning!

Another text-and-tan option is Eye Pro's Ultra Gold Wink-Ease disposable eye protection. The updated Ultra Gold Wink-Ease are completely see-through, but also a complete UV block. A tanner can text and tan, as well as adjust the settings on those "big bed" control panels. The dozens of different FDA compliant products allow your tanners to text, relax by playing games on their phones and even avoid claustrophobic feelings.

What a wonderful conversation starter: "Do you like to nap during your session or do you like to use your phone? We have a variety of eyewear to protect you while you are enjoying your session!" This is a great time to show your guests all the



options and ensure their eyewear is clean, with no deep gouges or missing lenses that would need to be replaced.

So, yes – you CAN tan and text, and still protect your vision. The key is to ensure that your tanners wear eye protection! ■



**About the Author:**

Tanning industry veteran Brenda Fishbaugh is president of Eye Pro, Inc., makers of disposable eyewear. She travels extensively training

salons on the effects of UV light on vision.



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